

BENEFIT FROM ECA COVERED LOANS WHEN BUYING PRODUCTS AND SERVICES “MADE IN GERMANY”

LOAN DETAILS

- **Credit:** up to 85% of the order values
(15% advance / interim payment)
- **Payment terms:** monthly, quarterly,
semi-annual and annual instalments, annuities
- **Up to 15 years financing period** and 22 years in
the case of climate transactions
- Interest rate will be **case-by-case offer**
- **Inclusion of local costs possible** up to a
maximum of 28.6%* / 33.3% of the total
contract value

OVERALL REQUIREMENTS

- Assessment of creditworthiness
- Current situation in your country

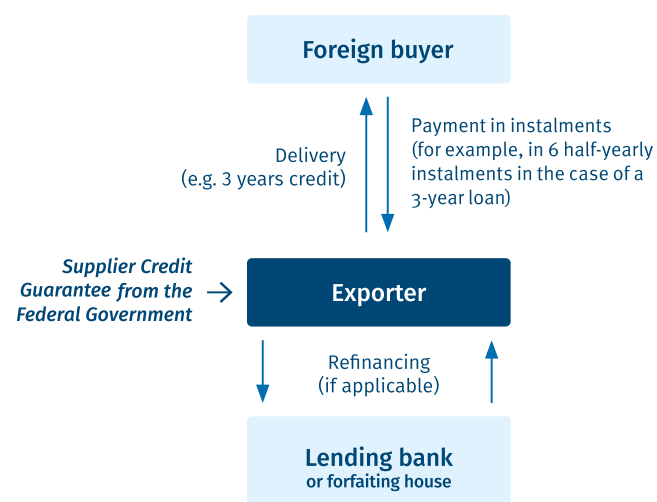
* in OECD high-income countries

Your Advantage

- Competitive interest rate and low financing costs
- Your credit limits with your bank are not affected
- Longer tenors and repayment periods
- Initial costs reduced to a downpayment
- Flexibility in your payment and therefore for
your liquidity

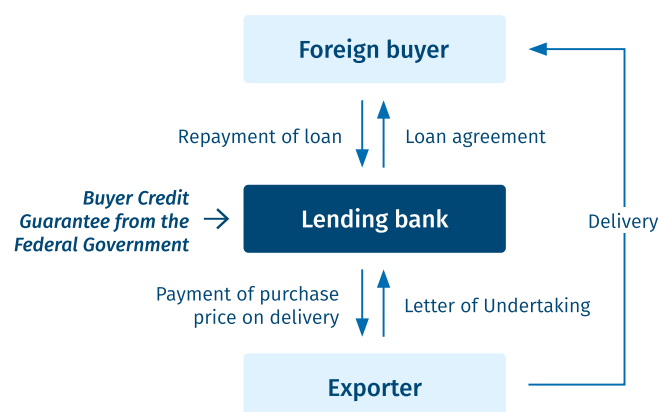
SUPPLIER CREDIT

With supplier credit, the exporter grants the importer a loan. Under a Supplier Credit Guarantee, the Federal Government covers the associated risks and thus enables a bank to purchase the receivable.



BUYER CREDIT

With a buyer credit, a bank grants the importer a direct loan for an export transaction. This is a tied buyer credit as the credit or loan is used solely to finance this export transaction.



FINANCING YOUR IMPORTS AND GETTING ECA COVER

The Federal Republic of Germany has appointed Euler Hermes to manage its export credit guarantee scheme – also known as Hermes Cover. As the Federal Government's agent we prepare the application of your exporter or the lending bank for a decision on cover.

YOU WANT...

- an option of reliable and favorable long-term financing?
- to establish a trusting business relationship?
- high quality goods made in Germany?
- to improve your financial position / liquidity of your company?

Then we are your partner for your import business.



What does it cost?

Find out an indicative all-in premium and get your financing schedule.

DON'T HESITATE TO CONTACT US OR FIND FURTHER INFORMATION AT

 EXPORTKREDITGARANTIEN.DE/EN

OUR FINANCE EXPERTS IN YOUR REGIONS



Doerthe Arend

Regional Representative
Latin America
doerthe.arend@eulerhermes.com



Eva Steinhaus

Financing expert
Middle East, Northern Africa
eva.steinhaus@ahkuae.com



Emilia von Mettenheim

Financing expert
Westafrica and Subsahara Africa
e.vonmettenheim@abidjan.ahk.de



Amol Mane

Financing expert
India
amol.mane@indo-german.com



Alexandra Lutz

Financing expert
Southeast Asia, Bangladesh
alexandra.lutz@sgc.org.sg

Export Credit Guarantees: an instrument to promote foreign trade and investment provided by the



Federal Ministry
for Economic Affairs
and Energy

Commissioned to implement the federal funding instrument Export Credit Guarantees:



EULER HERMES

Euler Hermes Aktiengesellschaft

Postal address:
P.O. Box 50 03 99
22703 Hamburg

Office address:
Gasstraße 29
22761 Hamburg
Phone: +49 (0)40 88 34 - 90 00

info@exportkreditgarantien.de
www.exportkreditgarantien.de/en

Branch offices: Berlin, Dortmund, Frankfurt, Stuttgart, Hamburg, Munich, Nuremberg, Rhineland